



Are you
looking to
exit your
business?



WR
Partners

How WR Partners can help you

Selling a business can be one of the most significant transactions of most people's lives.

We help business owners develop a clear and bespoke exit and succession plan, and help you to get your business ready for your future exit whether by;

- Full or partial exit to a third party
- Management buy-out/Employee Ownership Trust
- Passing a family business to the next generation

Thorough forethought and planning can help a business owner to get their business ready for a potential exit, and can help ensure they maximise their value.



What are my options?

A business sale can comprise either a share sale (where the company's shares are sold and a buyer continues the company as the new owner) or an asset sale (where certain assets and accompanying liabilities currently owned by the company are sold to a buyer). Consideration should be given to which option provides the best outcome to the vendor.

If a share sale is preferred, there are several avenues for a vendor to explore;

- A full or partial exit to a third party.
- A partial exit to a Private Equity/Venture Capital House with a view to a secondary exit of your remaining interest in the future, usually on the basis of rapid growth following further investment.
- A full or partial exit to a Management Buy Out or Employee Ownership Trust.
- A strategy of gifting or selling shares in the family business to the next generation.

Once a business owner has a clear understanding of how they would like to exit their business and what they may wish to do with the funds received from a sale, our Advisory Service can help you with your exit strategy and help you to get your business ready for exit and thereby ensure you maximise the value.

Our services include

Our Advisory Services team can help you with many aspects of the exit process, including helping you to get your business ready for a future exit.

- Exit strategy and tax planning
- Business valuation services
- Teaser documents and management information
- Non-disclosure agreements
- Vendor due diligence
- Data room management
- Calculation of the standard working capital position and excess cash
- Share Purchase Agreement Financial and Tax Covenant reviews
- Completion accounts
- Working with our third party network to identify potential purchasers and investors
- Helping you get your business ready for sale
 - Vendor due diligence
 - Business planning and financial forecasting
 - Management and people development
 - Human Resources audits
 - Enhancing Management Information

Typical stages to selling your business

Planning for your exit



Enhancing the value of your business



Preparing your business for sale



Going to market



Negotiation and Heads of Terms



Due Diligence and Share Purchase Agreement



Completion and post transaction completion accounts

Our locations

Shrewsbury

Newtown

Northwich

Nantwich

Wrexham

Contact us

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